



BALODZWI HOLDINGS

Anything is possible if you work on it.



Balodzwi Holdings(Pty) Ltd

Balodzwi Holdings (Pty) Ltd is a company that is based in Lyndhurst, Johannesburg. The company consists of three business divisions which are strategically positioned to offer our innovative, diverse products and services to our clients. We are a fully black-owned company and an empowered supplier in terms of the South African legislative framework.

Our business interests range from Business Advisory, Consulting, Skills Development, Information Technology, Hospitality, Manufacturing and Investments. Our business units are Balodzwi Consulting, Balodzwi Technologies and Balodzwi Tours and Shuttle Services. Balodzwi Consulting offers business consulting services in the field of Management Consulting, Industrial Relations, Human Capital, Strategy Management, Business Planning and Business Advisory Services and Transformation.

Balodzwi Technologies is a reseller of ICT hardware, Software, Stationery, Office furniture and ICT Support Services provider. We have a better understanding of the ICT markets in South Africa and we have built strong relationships with our suppliers thus making us a reliable and preferred business partner to our clients.

The company is managed by a capable team of IT professionals who has an extensive experience within an International ICT Hardware Manufacturing and ICT Support Services company for a period of more than thirty years.

Balodzwi Tours and Shuttle Services offers a range of guided tours, airport transfers and shuttle services to both domestic and international tourism markets. The company is a reliable, safe and luxurious service provider in the tour operating business based on our passion for continuous improvement and has ambitious goals to grow into a national brand.

The company recognises the unique business challenges that our clients are faced with and therefore offer customized business solutions based on a thorough organisational assessment of the client's needs. The shareholders and directors are fully committed to create a sustainable organisation based on customer centricity, integrity, ethical leadership, honesty, passion and hard work.

Our commitment to economic transformation

Balodzwi Holdings (Pty) Ltd is a 100% black-owned business which is 51% female owned. The company has achieved a Level 1 BBBEE Status. The business recognises that a commitment to transformation is "the right thing for the company to do". The shareholders of the business recognise that transformation is a business and cultural imperative.

Leadership and Management Team

Mr Tebogo Malatji – Chief Executive Officer

An expert in the field of Human Resources Management, Labour Law, Strategy Management, Transformation and Entrepreneurship, Tebogo Malatji has completed an MBA Degree at Gordon Institute of Business Science (GIBS, University of Pretoria) Management Advancement Programme (Wits Business School). Honours BA Degree in Organisational and Industrial Psychology (University of South Africa), Postgraduate Diploma in Labour Law (University Johannesburg) and Bachelor of Arts Degree in Industrial and Organisational Psychology and Communication Science (University of South Africa); and Executive Human Resources Programme from University of Stellenbosch

Tebogo Malatji has gained extensive corporate experience in various fields of Business Planning, Change Management, Human Capital, Employment Relations, Employee Wellness, Transformation, Strategy Management, Leadership Development, Marketing, Operations and general management. He is a certified Balanced Scorecard Master Professional with the Balanced Scorecard Institute (George Washington University)





Mabatho Malatji – Key Account Executive

Mrs Mabatho Malatji has acquired extensive and in-depth business experience in the financial sector where she worked for reputable insurance companies for seventeen years. A seasoned specialist in short-term insurance claims in all classes and negotiating settlements and recoveries, Mabatho has dealt with premium finance houses, commission payments, premiums payments to other insurers and premium collection. Given her impressive track record in the financial sector, Mabatho is well positioned to offer our clients great customer service with high level of integrity. Mabatho Malatji holds National Diploma in Accounting, Tswane University of Technology. She is a certified member of Institute of Certified Bookkeeper and currently completing Bachelor of Commerce Degree with University of South Africa.



Mrs Given Mashifane- Business Development Manager

Mrs Given Mashifane holds a BComm in Human Resources Management from MANCOSA. She has extensive experience in marketing, finance and Human Resources gained in the banking and the public sector.



Our Vision, Mission & Values

Vision

To be the market leader of high quality, cost effective and innovative products and services in the SADC region within five years of operations.

Mission

We provide high quality, customised professional services and ICT Solutions to clients in the private and public sectors in the SADC region and other emerging markets.

Customer Value Proposition

Our reputation is built on personalised, professional relationship with our customers based on quality, efficiencies and expertise while providing innovative solutions.



Our Values

Balodzwi Holdings (Pty) Ltd is a value-driven organisation seeking to entrench a culture of commitment to ethical behaviour, excellence, accountability, hard work, professionalism and team work in all our business dealings.

Customer Centricity

We are committed to always improving our efficiencies to improve customer experiences, satisfaction and intimacy

Service Excellence

We have committed to always render a professional and higher quality of service that exceed customer expectations

Accountability

We take responsibility for the outcome of our actions and activities irrespective of the nature of such outcomes

Integrity, Honesty and Trust

We commit to be truthful to ourselves and others in all business and personal relationships to build trust, credibility and a positive reputation as a company.



Our Products & Services Offering

BALODZWI CONSULTING offers a range of innovative and value added business advisory products and services solution in the field Information Technology, Human Resources, Labour Relations, Transformation, Leadership Development, Accounting and Company Registration, Bookkeeping, Business Analysis and Strategy. Taxation, Marketing, Business Development

FOCUS AREA	DESCRIPTION
BUSINESS CONSULTING	Strategy Management Business Planning Balances Scorecard Development and Implementation Business Advisory Services Tax Advisory
HUMAN RESOURCE CONSULTING	Performance Management Change Management Talent Management HR Auditing Human Resources Policies Human Resources Strategy Leadership Development Coaching & Mentoring
INDUSTRIAL RELATIONS AND DISPUTE RESOLUTION	Industrial Relations Strategy formulation, implementation and monitoring HR Policies Development Workplace Discipline Dispute resolution Litigation/Arbitration CCMA/Bargaining Councils/Negotiations Retrenchments Management Conflict Management General Labour Law Advisory



FOCUS AREA	DESCRIPTION
TRANSFORMATION	Transformation Strategy Broad Based Black Economic Empowerment Employment Equity Implementation Employee Value Proposition
TRAINING SOLUTIONS	Industrial Relations Business Development Labour Law Employment Equity Workplace Discipline Chairing Disciplinary Enquiry Change Management BBBEE Facilitation

Products & services: ICT

Our business offers the following:

- Pre-Sales Advisory on Information Communication Technology hardware and Software
- Sales of ICT Products
- Sales of Office Furniture
- Sales of Stationery, Ink , Toner Cartridges,related consumables
- Networking offerings
- Sales and licensing of Operating System and Software application e.g.: Microsoft Office and Microsoft Windows Operating System, Anti-Virus, Server etc.



Products

Brands

NOTEBOOKS	HP Acer LENOVO Dell Asus MECER Toshiba
TABLETS AND CELLULAR	Dell Lenovo HP Asus SAMSUNG TARGUS MECER HUAWEI Toshiba SONY
DESKTOP COMPUTERS	Lenovo Dell Acer HP Asus Gigabyte
UPS SOLUTIONS	APC, MECER
PROJECTORS	Acer, Dell, EPSON, NEC
POINT OF SALES	Posiflex, Mustek, HP, DesirePos
SERVERS, SERVER HARD DRIVES	HP Servers. Server Hard drives, Lenovo Thinkservers, HUA- WEI
WARRANTY EXTEN- TIONS	HP Warranties Dell Lenovo
WORK STATIONS	Work stations Work station options Support packs
CARE PACKS	HP

EXTERNAL STOR- AGE	Seagate HP D-Link Transcend Huawei Verbatim, NEC, eBeam
MONITORS AND TV	Lenovo, Phillips, Le- novo, HP, Acer, NEC, Dell, Samsung, Asus
SOFTWARE	Microsoft (Win- dows, Server, Office, Office 365, Produc- tivity) Kaspersky (Anti-virus, Internet Security, Core Us- ers, Mail Addon, Public Core, Public Select, Advanced, Public Total and Renew)
PRINTERS AND IMAG- ING	HP Printers, FUJITSU Printers, SAMSUNG Printers, OKI Printers and EPSON Printers, Ricoh Makerbot
AUDIO PRODUCTS	Skullcandy, Phillips, Hama, Microsoft, Verbatim
CONSUMABLES	Xerox, Lexmark, Verbatim, HP, CAN- ON, Toshiba, FUJITSU, Brother, EPSON, SAM- SUNG and OKI, Ricoh
GAMING	Gigabyte Coolermaster Microsoft Corsair
BAGS, CASES AND SLEEVES	Port Designs and Targus, Everki, HP, Lenovo, Legion

BRAND PORTFOLIO





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